

**THE MINISTRY OF TRANSPORT AND COMMUNICATIONS IN  
COOPERATION WITH THE FRENCH EMBASSY ORGANISE  
DEMO-DAYS OF SPACE APPLICATIONS**

**“SATCOMS AND NAVIGATION AT THE SERVICE OF THE CITIZEN”**

**29-30 January 2008**

## **COOPERATION PROPOSAL FORM**

**The key aspect of the event will be to serve as ‘practical first step’ in the initiation of cooperation between French and Greek Companies and Users.**

The event is expected to be a **‘partner and expertise shopping’** exercise, where industry and users will seek partners with adequate skills for e.g. the development, the testing, the qualification, or the commercialisation of an application, or even the participation in the response to an ITT of e.g. ESA or EC.

Taking into account ongoing calls for proposals and ITT’s by EC, ESA and National authorities, and in order to prepare and facilitate the contacts, the interested participants in the **‘partner and expertise shopping’** forum are expected to fill in the **‘Cooperation Request Form’** attached below.

The form will include information on the expected type of cooperation, in view of a specific project, or a response to a call for tender etc.

It is important to indicate in the form the type of partner and expertise sought, e.g. a user, a subcontractor, a prime, local management or manpower support, expertise in hardware installation or operation, software expertise, etc.

Ideally, a Work Package form, as in the example attached herewith, should be filled-in, listing in summary the tasks to be undertaken by the partner.

The completed ‘Cooperation Request Forms’, and the corresponding Work Packages if applicable, will be printed together with the participants list and will be distributed during the first day of the workshop.

**Please fill-in the attached ‘Cooperation Request Form’, and the corresponding Work Packages if applicable, and send it electronically to the organisers at [satforum08@republic-coms.gr](mailto:satforum08@republic-coms.gr) before the 23rd January 2008.**

**“SATCOMS AND NAVIGATION AT THE SERVICE OF THE CITIZEN”**

<b>Cooperation Proposal Form</b>	
<b>Company/Entity SPACE HELLAS S.A.</b>	
<b>DETAILS</b>	
Address: 312 Messogion Ave., Athens 153 41, Greece	
Tel.: +30 210 6504295 / +30 210 6504384	
E-mail: <a href="mailto:jana@space.gr">jana@space.gr</a> / <a href="mailto:iand@space.gr">iand@space.gr</a>	
Company www address: <a href="http://www.space.gr">www.space.gr</a>	
Contact person: Yannis Anastasakos (System Integration Director) / Ilias Andrikopoulos (R&D Manager)	
<b>TYPE OF ENTITY (Please tick the relevant box(es) )</b>	
User <input type="checkbox"/>	Industry <input checked="" type="checkbox"/>
	Government <input type="checkbox"/>

INTEREST IN:				
Program	Subject/ Title (SPACE, SECURITY, GALILEO)	Call reference	Deadline for proposal	Type of Partner needed (please underline as applicable)
<b>Proposal PF-7</b>	<ul style="list-style-type: none"> <li>• GMES pilot services in new application fields</li> <li>• Integration of SatCom and SatNav with GMES for prevention and management of emergencies</li> <li>• Emergency Response Support System</li> <li>• User segment Galileo applications</li> <li>• Network enabled command and control system</li> </ul>	-	-	User <u>Expert</u> Prime Subcontractor

<b>Proposal ESA [1]</b>	<ul style="list-style-type: none"> <li>• SatCom Applications and Services (Security, Civil Protection, Telemedicine)</li> <li>• EO</li> <li>• Galileo Applications</li> <li>• Air Traffic Management</li> </ul>	-	-	User <u>Expert</u> Prime Subcontractor
<b>National Call [2]</b>	-	-	-	User Expert Prime Subcontractor
<b>Other type of Cooperation [3]</b>	<ul style="list-style-type: none"> <li>• Air Traffic Management</li> <li>• Telemedicine</li> </ul>	(For commercial and R&D applications)	N/A	User <u>Expert</u> Prime Subcontractor
[1] Please indicate for which program (eg. ARTES 1,3,4) and indicate EMITS reference as applicable.				
[2] Please indicate interest for a specific national call in GR or FR e.g. in the area of Transport, Telecoms, Defense etc.				
[3] Please define type and provide details: it may be in the frame of other, existing cooperation schemes, PPP, etc.				

<b>PROPOSED COOPERATION (Describe in few words, as in the example below):</b>
Cooperation in open/forthcoming EU/ESA calls in the sectors identified above.
Cooperation in potential national commercial projects.
<b>REQUESTED PARTNER (Describe Partners Characteristics, as in the examples below):</b>
Partnership in funded EU/ESA as well as National commercial projects.
<b>Ideally provide work package(s) description (see attached form)</b>