

**THE MINISTRY OF TRANSPORT AND COMMUNICATIONS IN  
COOPERATION WITH THE FRENCH EMBASSY ORGANISE  
DEMO-DAYS OF SPACE APPLICATIONS**

**“SATCOMS AND NAVIGATION AT THE SERVICE OF THE CITIZEN”**

**29-30 January 2008**

## **COOPERATION PROPOSAL FORM**

**The key aspect of the event will be to serve as ‘practical first step’ in the initiation of cooperation between French and Greek Companies and Users.**

The event is expected to be a **‘partner and expertise shopping’** exercise, where industry and users will seek partners with adequate skills for e.g. the development, the testing, the qualification, or the commercialisation of an application, or even the participation in the response to an ITT of e.g. ESA or EC.

Taking into account ongoing calls for proposals and ITT’s by EC, ESA and National authorities, and in order to prepare and facilitate the contacts, the interested participants in the **‘partner and expertise shopping’** forum are expected to fill in the **‘Cooperation Request Form’** attached below.

The form will include information on the expected type of cooperation, in view of a specific project, or a response to a call for tender etc.

It is important to indicate in the form the type of partner and expertise sought, e.g. a user, a subcontractor, a prime, local management or manpower support, expertise in hardware installation or operation, software expertise, etc.

Ideally, a Work Package form, as in the example attached herewith, should be filled-in, listing in summary the tasks to be undertaken by the partner.

The completed ‘Cooperation Request Forms’, and the corresponding Work Packages if applicable, will be printed together with the participants list and will be distributed during the first day of the workshop.

**Please fill-in the attached ‘Cooperation Request Form’, and the corresponding Work Packages if applicable, and send it electronically to the organisers at [satforum08@republic-coms.gr](mailto:satforum08@republic-coms.gr) before the 23th January 2008.**

**“SATCOMS AND NAVIGATION AT THE SERVICE OF THE CITIZEN”**

**Cooperation Proposal Form**

**Company/Entity NAME:** Emphasis Telematics

**DETAILS**

Address: Mesogeion 123 str. & Krimaias 1

Tel.: +30-210 6923100

E-mail: [gpap@emphasisnet.gr](mailto:gpap@emphasisnet.gr)

Company www address: [www.emphasisnet.gr](http://www.emphasisnet.gr)

Contact person: Dr Giorgos Papapanagiotakis

**TYPE OF ENTITY (Please tick the relevant box(es) )**

User

Industry

Government

**INTEREST IN:**  
(Please overtype  
the example text  
given below)

**Program**

**Subject/ Title (SPACE,  
SECURITY, GALILEO)**

**Call reference**

**Deadline for  
proposal**

**Type of Partner  
needed (please  
underline as  
applicable)**

**Proposal PF-7**

*Galileo*

*FP-7- Galileo-  
2007-GSA-1*

*29/02/2008*

User  
Expert  
Prime  
Subcontractor

**Proposal ESA  
[1]**

*ARTES 4 - ESA-  
INDUSTRY  
PARTNERSHIP  
PROGRAMME: CALL  
FOR PROPOSALS*

*AO4780  
Reference Nr.:  
04.153.85*

*31/12/2009*

User  
Expert  
Prime  
Subcontractor

**National Call [2]**

User  
Expert  
Prime  
Subcontractor

**Other type of  
Cooperation [3]**

User  
Expert  
Prime  
Subcontractor

[1] Please indicate for which program (eg. ARTES 1,3,4) and indicate EMITS reference as applicable.

[2] Please indicate interest for a specific national call in GR or FR e.g. in the area of Transport, Telecoms, Defense etc.

[3] Please define type and provide details: it may be in the frame of other, existing cooperation schemes, PPP, etc.

**PROPOSED COOPERATION (Describe in few words, as in the example below):**

*Emphasis Telematics has implemented a Forest Fire Risk Management Information System based on sensor telemetry and location systems*

*We intend to integrate satellite data communication services to emergency courses management system*

**REQUESTED PARTNER (Describe Partners Characteristics, as in the examples below):**

*Satellite data terminal providers, satellite data service providers*

*Fire Department*

*Civil Protection department*

**Ideally provide work package(s) description (see attached form).**

## WORK PACKAGE DESCRIPTION

Please overtype the example text given below.

**Project:** *DEMONSTRATION OF EGNOS APPLICATION OVER THE GREEK ISLANDS*

**No:** **WP Title:** *Regulatory Steps for Pilot Operations*

**Start:**  $T_0$

**End:**  $T_0 + 18m$

**Manager:**

**Company:**

### Objectives

*To secure all necessary planning permissions, frequency allocations and licenses necessary to conduct the Pilot Trials and specify the exact capabilities required.*

#### 1.1 TASK DESCRIPTION

1. *Review the baseline requirements identified in the Pilot Utilisation Plan.*
2. *Confirm these requirements taking into account*
  - *the actual number of users participating in the Pilot Trial;*
  - *the characteristics of the different services that will be tested;*
  - *.....*
3. *Produce a final specification for the capabilities required for the tests and their impact on the equipment dimensioning.*
4. *Produce a final specification for the required equipment*
5. *Undertake internal procedures required to make the capabilities available.*
6. *Review the planning requirements of the relevant local authorities, as necessary.*
7. *Undertake any necessary planning application procedures for each trial.*
8. *Review the regulatory/licensing requirements of Greek authorities, as necessary.*
9. *Undertake licensing / regulatory permissions procedure for each trial.*
10. *Ensure all on-going license / regulatory permissions obligations are respected.*

#### OUTPUTS

1. *Final requirements / specifications for the required capabilities*
2. *Planning authorisations*
3. *Licenses / regulatory permissions*